



8-March-2025

To,
The principal
Digvijaynath P.G. College,

Subject: Corporate Tie-up for Healthcare Services

Dear Sir/Madam,

Warm Greetings from Medanta-Lucknow!

It is our proud privilege to discuss with you for the empanelment of your association towards indoor, outdoor treatment and health checkup of your members at MEDANTA-LUCKNOW. Spread over 12 acres of land, MEDANTA LUCKNOW provides a comprehensive care to patients from all over India and abroad. MEDANTA LUCKNOW has a bed capacity of 1000 beds in order to meet the growing demand for better quality of medical care and compassionate hospitalization facilities.

ABOUT MEDANTA-Lucknow

Medanta – Lucknow, one of India's largest projects in multi – super specialty institutes that will redefine standards of excellence in healthcare delivery by bringing together the best of infrastructure, technology, training, education and medical intelligentsia. The institute is governed under the guiding principles of providing medical services to patients with care, compassion and commitment. Medanta aims to create a world class education and training center backed by remarkable infrastructure, futuristic technology and an extraordinary vision of eminent cardiac surgeon, **Dr. Naresh Trehan, Chairman & Managing Director, Medanta Group.**

Spread across 12 acres in the new Healthcare destination in the Northern Region of India – Lucknow, Medanta is a world class medical institute which has 32 operating theaters; 1000 beds with over 300 critical care beds & catering to all Super specialties and Multispecialty. The objective of the Medanta is to bring over in global healthcare delivery standards at affordable price while firmly placing in Uttar Pradesh on the international road map as premier destination for healthcare services, medical research and high-end medical diagnostics Under the Headship of **Dr Rakesh Kapoor –Medical Director, Medanta Lucknow.** Besides offering the best of preventive and curative medicine, Medanta also offers to explore integrating the knowledge of traditional and alternative medicine with modern medicine, through means of scientific research.

Highlights:



- Over 1000 bedded facility offering high-end diagnostics, critical care and research facilities
- 37 operation theaters
- All super specialties
- Multispecialty
- Ancillary and support services
- Food Court & Coffee shop
- Extensive greenery plus parking – ground coverage – 30%.

To provide the best quality healthcare **Medanta – Lucknow** will be having these mentioned Institutes.

OUR INSTITUTES:

1. Medanta Heart Institutes
2. Medanta Institute of Neurosciences
3. Medanta Bone and Joint Institutes
4. Medanta Kidney and Urology Institute
5. Medanta Cancer Institute
6. Medanta Institute of Digestive and Hepatobiliary Sciences
7. Medanta Institute of Critical Care and Anesthesiology

OUR DEPARTMENTS:

- Department of Gastroenterology
- Department of GI Surgery
- Department of Preventive & Interventional Cardiology
- Department of Cardiothoracic & Vascular Surgery
- Department of Orthopedics & Joint Replacement
- Department of Neurology
- Department of Neurosurgery
- Department of Medical oncology
- Department of Surgical Oncology –Head & Neck
- Department of Surgical Oncology –Breast & Gynae
- Department of Interventional Radiology
- Department of Gastroenterology
- Department of GI Surgery
- Department of Pediatric & Haemato Oncology
- Department of Dental Surgery
- Department of Endocrinology
- Department of ENT
- Department of General Surgery
- Department of Internal Medicine
- Department of Ophthalmology
- Department of Plastic, Aesthetic & Reconstructive Surgery
- Department of Pathology and Laboratory Medicine
- Department of Physiotherapy and Rehabilitation
- Department of Respiratory Medicine
- Department of Radiology & Nuclear Medicine
- Department of Transfusion Medicine (Blood Bank)
- Emergency and Trauma Care
- Pharmacy
- Preventive Health Check-Up

OUR TECHNOLOGY:

- 256 Dual Slice CT
- Intra-Operative Imaging Operating Theater.
- Da Vinci Robot for Minimal Invasive Surgery
- Artis Zeego Endovascular Surgical Cath Lab
- 3.0 Tesla MRI
- PET CT
- 5 Biplane DSA Lab(3D & laser bead CT Technology)
- Gamma Camera with PECT
- 16 Slice CT
- Digital X-RAY, Fluoroscopy, Bone Densitometry
- 3D and 4D Ultra Sound
- Digital Mammography

PATIENTS SERVICES:

Medanta – Lucknow offers unparalleled infrastructure; highest standards of healthcare delivery; cutting edge technology, personalized care & an institute led by a professional team of doctors. At our institute we bring together an outstanding pool of doctors, scientists and clinical researchers, to foster collaborative, multidisciplinary investigation, inspiring new ideas and discoveries; and translating scientific advances more swiftly into new ways of diagnosing and treating patients and preventing disease.

We express our willingness to collaborate with your esteemed Association for delivering a comprehensive range of medical care.

- Partner with you to provide good health, safety and well-being to all your beneficiaries
- Ensure your beneficiaries have access to competent health advice and support
- Improve access to preventive care and treatment for common health problems
- Managing common emergencies

Benefits of an Association:

1. Out-patient/ domiciliary coverage
2. Inpatient care / Hospitalizations coverage
3. Preventive Health Checkup

RATES, DISCOUNTS AND INCLUSIONS/EXCLUSIONS - As Per attached Addendum**Duration:-**

Valid for Two year from the date of signing.



Additional Benefits:-

- **EMERGENCY CARE: -Emergency Ambulance Support** – 24*7 free Ambulance support for the association & dependents (within 15 Km) of Medanta. Our Ambulance is well equipped with technology, doctor & paramedic team. Call **1068** in case of Emergency and avail Ambulance support.

Value additions Services

Under our Health awareness initiatives programs, we spread awareness on health issues and fitness through the aggressive drives of activities organized at your location / Online. We would like to promote the health and well-being of Members by promoting consumer education on various health issues.

- On-Site health screening camps
- Health education talks
- Lifesaving Trainings Program
- Health e-mailers on your intranet

1. On-site Health screening Camps:

Under On-site screening camps, we can do following on-site screening camps for your association

- Life style diseases camp
- Healthy heart Camp
- Diabetes screening camp
- Healthy diet camp
- Bone and Joint's care camp
- Random Blood Sugar, Blood Pressure, ECG (*as per discussion and requirements*)

2. Health Education Talks / Webinar:

Under Health education talks, we cover all life style related health issues, specialized speaker of the subject will deliver the health talk session. Enlisted are some of the important health topics

- Monsoon Diseases & Prevention
- Hypertension & Lifestyle Diseases
- Prevention of Heart Attack
- Diabetic Kidney Disease
- Overview on cervical Cancer
- Breast cancer – Prevention & Lifestyle
- Prevention of Cancer
- Myths & facts about Cancer's treatment

- Liver and gastro Disorders
- What Men Should Know (Urology Department)
- Dementia
- Bone and Joint's Care
- Understanding and managing Rheumatoid Arthritis
- Spine care
- Headache and Back Pain cause & solutions
- Happy Living & Healthy Eating (Dietetics Session)
- Dental Care
- Care of Ear, Nose and Throat

3. Life Saving Trainings: (BLS & First aid training)

Our experts would conduct onsite First Aid & Basic Life Support Training for your association. The program is conducted by trained experts who are Advanced Cardiac Life Support certified.

Also, we would like to share our support in spreading awareness on Healthcare Topics, as mentioned above during your association meetings, events / Festive Celebrations / Sports Events & Many more. We can also provide our Ambulance support during any sports meet/ event organized by you at competitive price.

Furthermore, Medanta Hospital Lucknow, fortnightly updates on various health related topics, which will be shared by us on your e-mail & What's-App, which will further enhance the knowledge in terms of various precautions and treatment options of various diseases. Further you can share those E-Poster/EDM with your residents so that diseases are identified at early stages only, as it always gives better and long-lasting results.

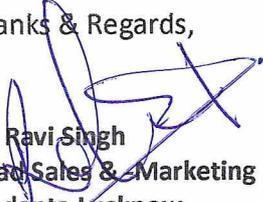
One Point Contact:

For Any query feel free to contact: -

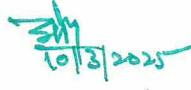
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Assuring you our best services at all times.

Thanks & Regards,



Mr Ravi Singh
Head Sales & Marketing
Medanta Lucknow
Sector-A, Pocket-1, Sushant Golf City


10/3/2025
प्रचार्य
विश्विदजयनाथ पी० जी० कालेज
गोरखपुर

		Member	Dependents		
1	OPD Consultations	10% on Medanta Prevailing Tariff.		Package based OPD Treatments (e.g. Mental health), Physio & Dietician.	Any change from Medanta Billing policy or Billing rules
2	Medanta Health Check Ups	15% On Medanta Health Check Ups		Any Extra Lab /Diagnostics will be charged as actuals	Any change from Medanta Billing policy or Billing rules
3	OPD Laboratory & Radiology Tests	Medanta Prevailing Tariff. 10 % OPD Laboratory & Radiology Tests 10% Discount on CT and MRI		No discount on Outsourced Investigations	Any change from Medanta Billing policy or Billing rules No Discount on PET – CT
				All Day care procedures, Drugs, Disposables, Consumables, Blood Components, Implants, Devices, etc. No discount on any component of any pre-defined packages	
4	All IPD Admissions	Medanta Prevailing Tariff. 10% on Room Rent 10% on Lab & radiological Investigations CT & MRI		Drugs, Disposables, Consumables, Blood Components, Implants, Devices, etc.	Any change from Medanta Billing policy or Billing rules
				All Day care procedures like Dialysis and Radiotherapy	
				No discount on any component of any pre-defined packages	
				no discount on ICU/HDU room rent	
				No discount on Outsourced Investigations. No discount on Anaesthesia charges/surgeon fee/doctor visit	No Discount on PET – CT